



ERA-MBT Stakeholder meeting. Brussels, 13th Oct

# Marine Biodiscovery

*The experience of PharmaMar*

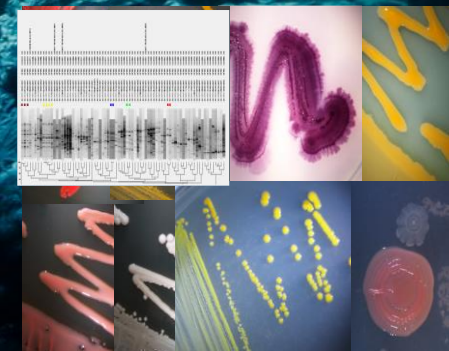
Dr. Fernando de la Calle  
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PharmaMar  
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Unión Europea

Fondo Europeo  
de Desarrollo Regional  
"Una manera de hacer Europa"

**Enabling future innovations**



# Marine Biodiversity

As source of novel biomaterials

Competition for Survival & Environmental pressure



Biodiversity

Biomass

Defence, Attack, Signalling

Chemical diversity

Potential new human applications

**Scope of action:** almost-unlimited forms of life (Marine genetic resources)

**Opportunity:** Marine exploration for pharmaceutical purposes < 30 years old.

Industrial enzymes.

**Pharmaceuticals.**

Functional foods & Nutraceuticals

Cosmetics.

Biomaterials.

Agricultural products.

Biotechnology



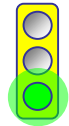
Marine-derived approved medicines for the treatment of cancer and pain

# Drug discovery

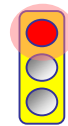
Origin of marine samples

*Which are the most promising MARINE organisms as a source of metabolites for application in human health?*

## Macro-Organisms (mainly invertebrates)



Wide range  
of chemical defenses

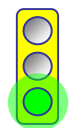


Industrial  
supply

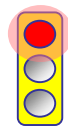


Sponges, tunicates, corals,  
bryozoans, mollusks

## Micro-Organisms



Abundance  
Industrial supply

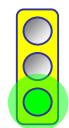


> 99% non-cultivable

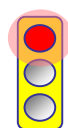


Actinomycetes, fungi,  
dinoflagellates, cyanobacteria

## Environmental DNA (Metagenomes)



Directly to the genes



Heterologous  
expression



From non-cultivable organisms (symbionts)

# PharmaMar

From Marine Biodiversity to Medicines



Founded in 1986  
Over 350 employees in oncology  
Headquarter in Colmenar (Madrid)

*“To advance Cancer Care through the discovery, development and commercialization of new marine derived drugs ”*



## FULLY INTEGRATED: Drug Development Capabilities

### FROM MARINE EXPEDITIONS



- Marine-derived products
- New drug candidates
- Molecule optimization
- Build a library (165,000 samples)



### TO COMMERCIALIZATION



- Clinical Trials
- Production
- Licensing
- Commercialization



# Fully integrated business

R&D capabilities to bring cancer drugs to the market



## Fully integrated drug development capabilities

Marine expeditions → Sample library → Screening & Synthesis → Clinical Trials → Commercialization



- Marine derived products
- Global expeditions



- New drug candidates
- Molecule optimization
- 165,000 samples



- Patent protection
- Synthesis
- FDA approved production facility



- Pre-clinical trials
- Clinical trials



- Own sales force in Europe
- Licensing
- Strong, committed partners

Marine-derived compounds with novel mechanisms of action

# Pipeline

## Overview

30 years of marine research activities exploring marine biodiversity

- 1 marketed marine-derived medicine in oncology (Yondelis)
- 1 application for registration (Aplidin)
- 4 drugs in clinical phases (II-III)

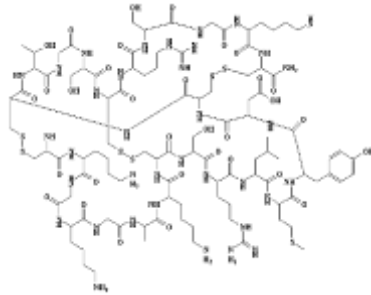


Clinical Program / Indication		Phase I	Phase II	Phase III	Registration Application	Market	Partners	
<b>Yondelis®</b>								
Soft Tissue Sarcoma 2 <sup>nd</sup> /3 <sup>rd</sup> line;	EU/others	Single agent						
Ovarian Cancer 2 <sup>nd</sup> /3 <sup>rd</sup> line;	EU/others	(Yondelis®+Doxil)						
Soft Tissue Sarcoma 2 <sup>nd</sup> /3 <sup>rd</sup> line;	US	Single agent						
Ovarian Cancer 3 <sup>rd</sup> line	US	(Yondelis®+Doxil)						
Soft Tissue Sarcoma 2 <sup>nd</sup> /3 <sup>rd</sup> line;	Japan	Single agent						
Mesothelioma	EU/Others	Single agent						
<b>Aplidin®</b>								
R/R multiple myeloma 4 <sup>th</sup> line;	EU/others	Aplidin® + Dexameth.				Specialised Therapeutics ASIA	TTY TROPICAL 特博萊洋藥品	CHUGAI
R/R T-cell lymphoma		Single agent						
R/R multiple myeloma		Aplidin® + Bortezom+ Dexameth.						
<b>PM1183</b>								
Plat. Resistant ovarian cancer		Single agent						
SCLC	2 <sup>nd</sup> line	1183 + Doxorubicin						
BRCA 1/2 Breast cancer		Single agent						
Solid tumors		Combinations						
<b>PM184</b>								
Advance Breast Cancer	3 <sup>rd</sup> /4 <sup>th</sup> line	Single agent						
Solid tumors		Single agent and combinations						

# Commercialized marine-derived medicines

Most recent cases

2004



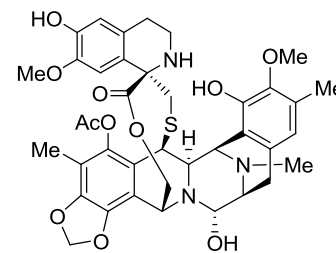
**Elan  
(Chronic pain)**

*Conus magus  
(Cone snail)*



**PRIALT**  
ZICONOTIDE

2007



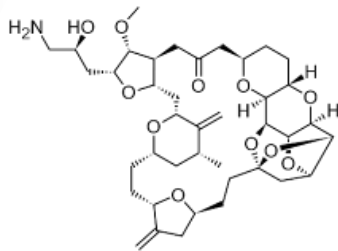
**PharmaMar  
(Cancer)**

*E. turbinata  
(tunicate)*



**Yondelis**

2010



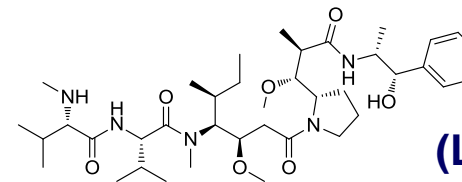
**Eisai  
(Breast cancer)**

*Halicondrin B  
(marine sponge)*



**Halaven**  
(eribulin mesylate) injection

2011



**Seattle  
Genetics  
(Lymphoma)**

*D. auricularia  
(mollusc)*



**ADC containing MMAE,  
(dolastatin analog)**

**ADCETRIS**  
brentuximab vedotin

# First european marine-derived compound to reach the oncology market

The case of Yondelis

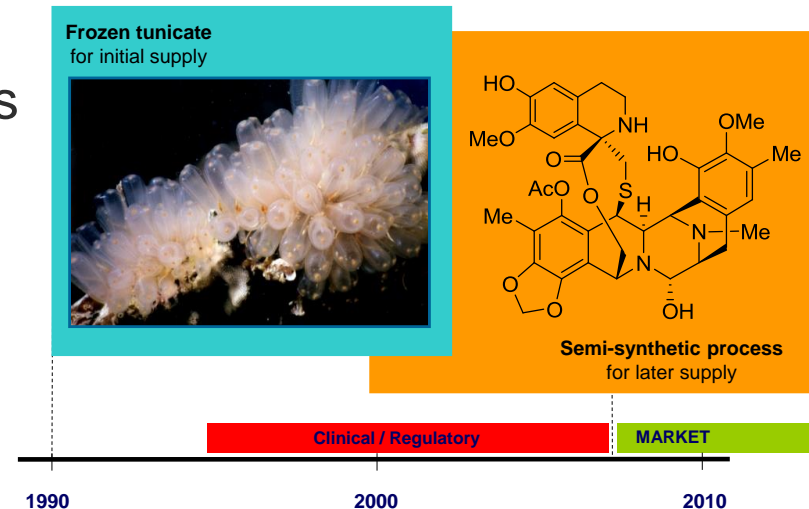


Ecteinascidin 743 was isolated and elucidated from the tunicate *Ecteinascidia turbinata* by Prof. K.L. Rinehart in 1990, member of the scientific board of directors of PharmaMar.

The drug (Yondelis) was approved in Europe for the treatment of **soft tissue sarcoma** (2007) and platinum sensitive **ovarian cancer** (2009) in combination with doxorubicin.

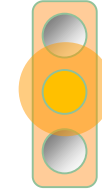
In 2015 was approved for STS in USA (Ortho Biotech, J&J) and Japan (Taiho Pharm.).

The definition of a **robust supply** was the key issue for the industrial development of the compound



# The problem of the supply of Marine Natural Products

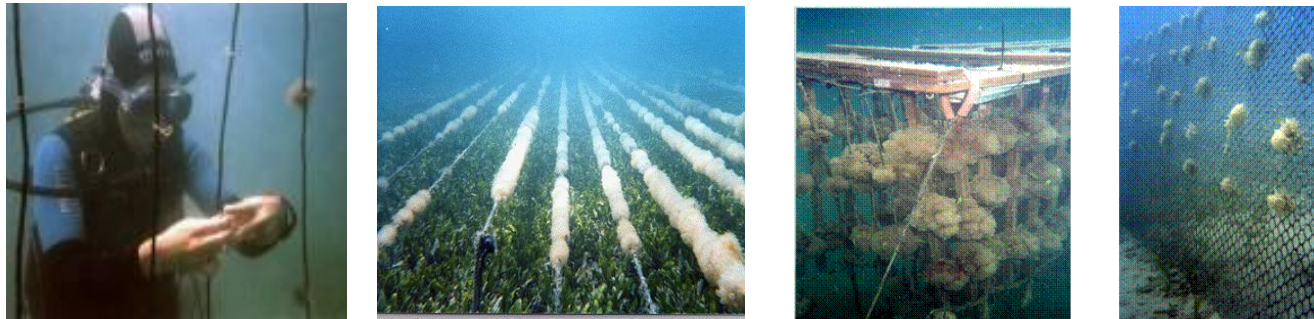
The case of Yondelis:



No robust manufacture

## Industrial supply by MARINCULTURE

The first grams were extracted from several metric tons using marine cultures.

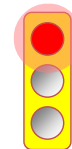


Sea farms for culture *E. turbinata* in Formentera (Balearic Islands, Spain). 1995-2000

However, the **low yield** (1mg/Kg frozen ascidian) and the **uncertain production** control and logistics, we have decided to reject this alternative for further supply.

# The problem of the supply of Marine Natural Products

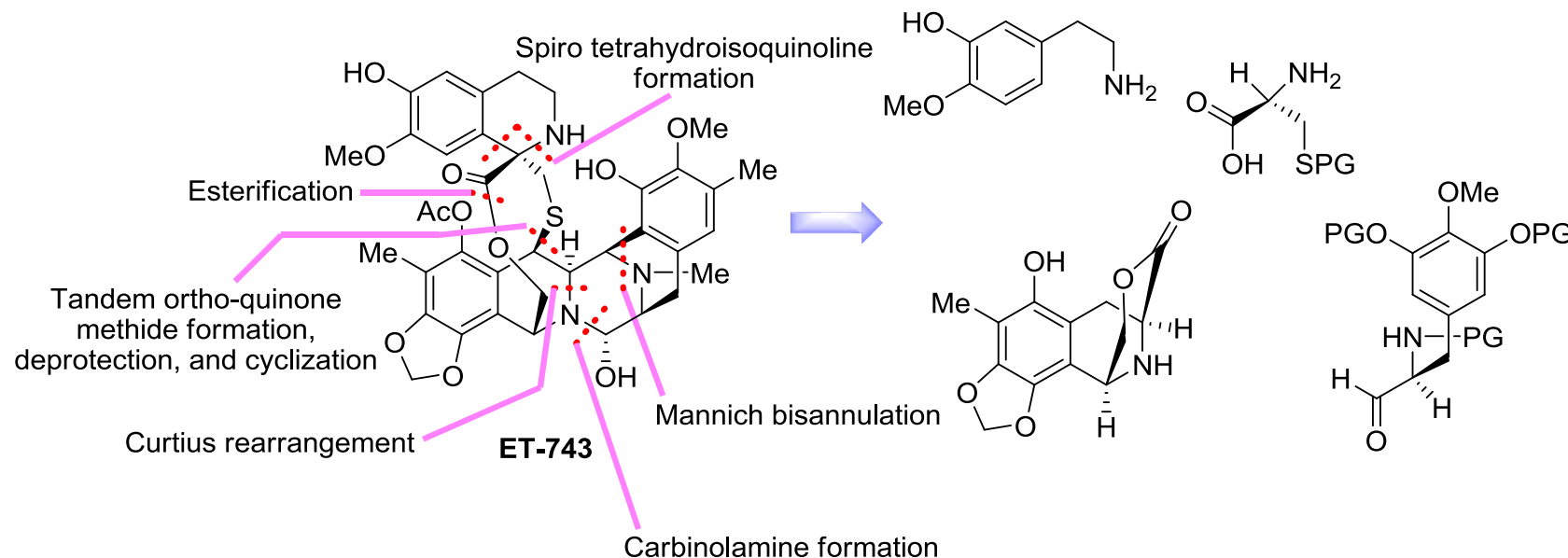
The case of Yondelis:



Not cost-effective

## Industrial supply by TOTAL SYNTHESIS

First Total Synthesis (Prof. Corey) published in 1996.....



Retrosynthesis gave four “amino-acid” sub units, > 50 steps in total (longest linear sequence 35 steps). overall yield 0.7% theory. **Not cost effective route**



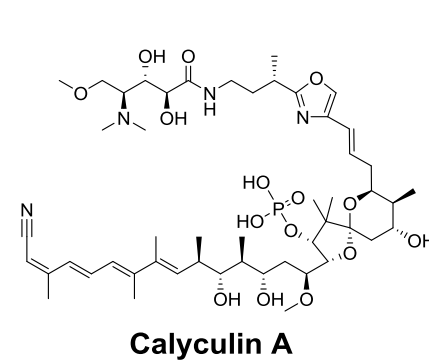
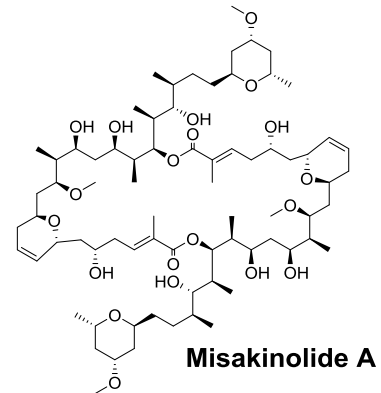
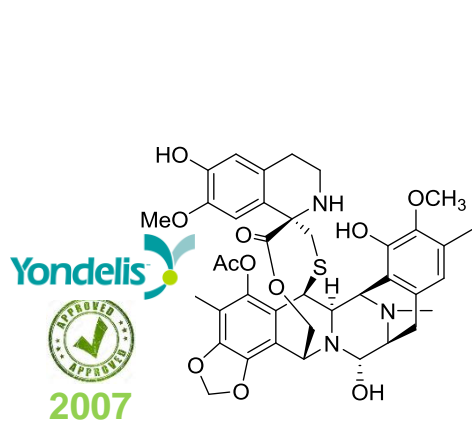




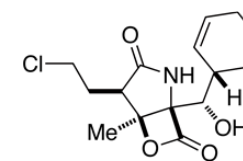
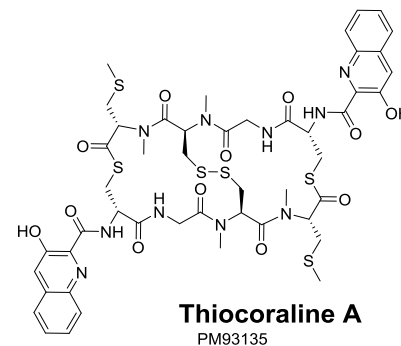
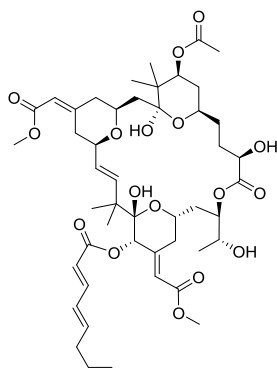
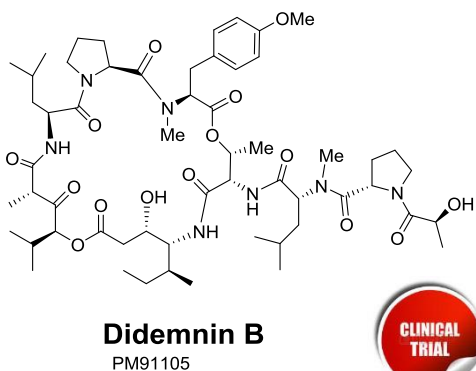
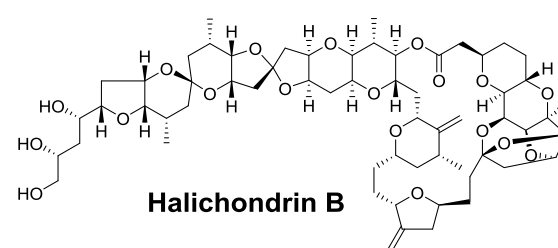
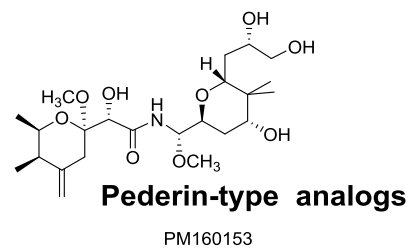
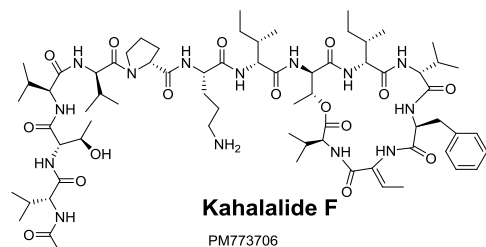


# Examples of the most Relevant Marine Natural Products

All chemical structures are derived from **polyketide** and/or **peptide** scaffolds (**PKS&NRPS gene clusters**)



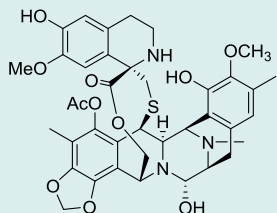
Halaven<sup>®</sup>  
(eribulin mesylate) injection



# Marine Natural Products

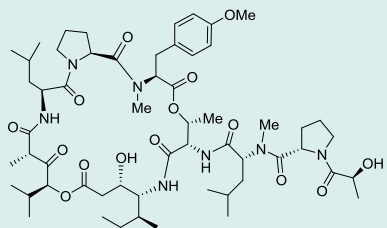
Originally isolated from

**Tunicate**  
*Ecteinascidia*  
Rinerhart, JOC, 1990



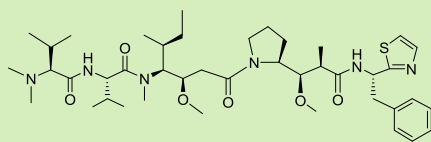
**Trabectedin**  
PM92106

**Tunicate**  
*Trididemnum*  
Rinerhart, JACS, 1981



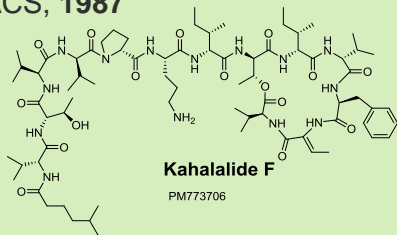
**Didemnin B**  
PM91105

**Sea hare**  
*Dolabella*  
Pettit, JACS, 1987



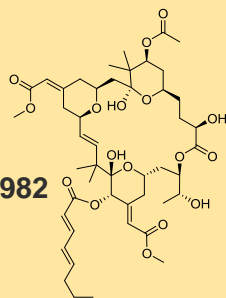
**Dolastatin 10**

**Sea hare & alga**  
*Elysia, Bryopsis*  
Pettit, JACS, 1987



**Kahalalide F**  
PM773706

**Bryozoan**  
*Bugula*  
Pettit, JACS, 1982



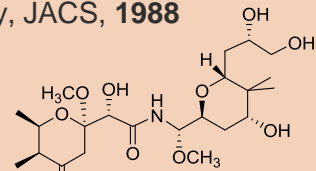
**Bryostatin 1**

**Sponge**  
*Theonella*  
Sakai, Chem. Lett. 1986



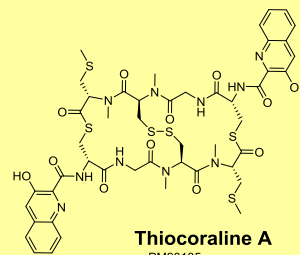
**Misakinolide A**

**Sponges, insects**  
Several genera  
Perry, JACS, 1988



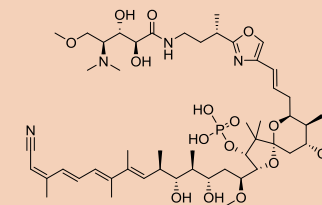
**Pederin-type analogs**  
PM160153

**Marine Actinobacteria**  
*Micromonospora*  
Romero, J. Antib, 1997



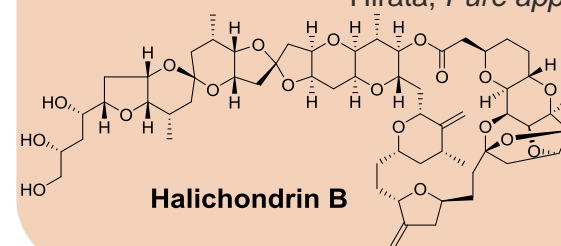
**Thiocoraline A**  
PM93135

**Sponge**  
*Discodermia*  
Kato, JACS 1986



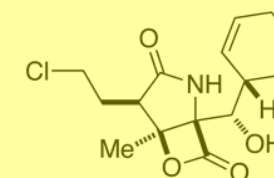
**Calyculin A**

**Sponge**  
*Halichondria*  
Hirata, Pure appl. Chem. 1986



**Halichondrin B**

**Marine Actinobacteria**  
*Salinispora*  
Feling, Ang.Chem.I.E, 2003



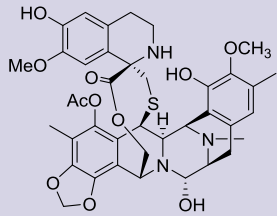
**Salinosporamide A**

# Marine Natural Products

Currently, their biosynthetic genes PKS/NRPS located in bacteria

**Bacterial Symbiont**  
*gamma proteo*

Rath, ACS Chem Biol. 2011

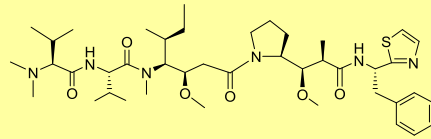


**Trabectedin**

PM92106

**Free living Cyanobacteria**  
*Symploca*

Luesch, JNP, 2001



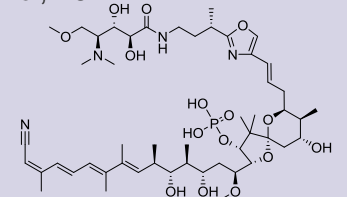
**Dolastatin 10**

**Bacterial Symbiont**  
New Phylum: *Tectomicrobia*  
Piel, Nature, 2014



**Misakinolide A**

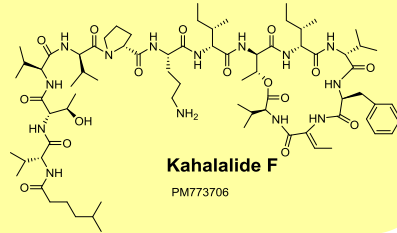
**Bacterial Symbiont**  
New Phylum: *Tectomicrobia*  
Yakimoto, Nat. Che. Biol, 2014



**Calyculin A**

**Free living proteobacteria**  
*gamma proteo*

Hamann, Patent, 2005

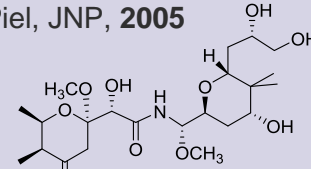


**Kahalalide F**

PM773706

**Bacterial Symbionts**  
*Several phyla*

Piel, JNP, 2005

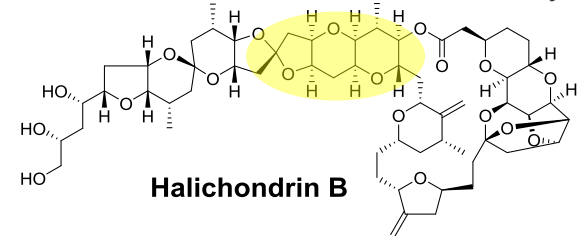


**Pederin-type analogs**

PM160153

**Free living dinoflagellate**  
*Prorocentrum*

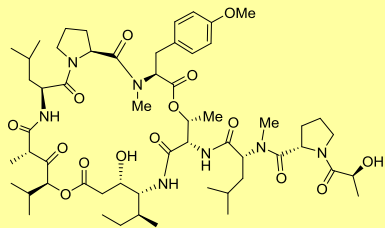
Hernandez, Hydrobiol. 2000



**Halichondrin B**

**Free living proteobacteria**  
*alpha proteo*

Tsukimoto, JNP, 2011

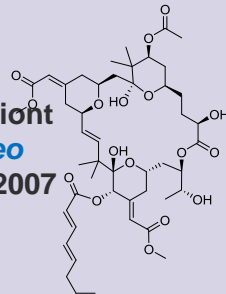


**Didemnin B**

PM91105

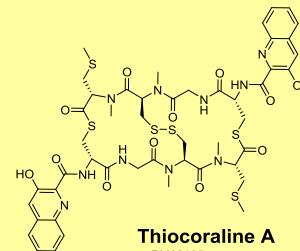
**Bacterial Symbiont**  
*gamma proteo*

Haygood, JNP, 2007



**Bryostatin 1**

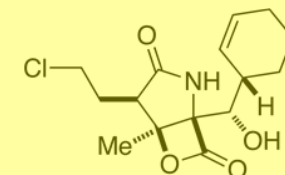
**Free living actinobacteria**  
*Micromonospora, Streptomyces*  
Romero, J. Antib, 1997



**Thiocoraline A**

PM93135

**Free living actinobacteria**  
*Salinispora*  
Feling, Ang.Chem.I.E, 2003



**Salinosporamide A**

# New concept in Drug Discovery from marine microorganisms

## Post-genomic era

We are moving from the classical “to isolate and then, to test” → “to test and then, to biotech expression”

**Marine Biodiversity as a whole**  
(metagenomes)  
(microbial consortia)

*Genomic mining for targeted genes*

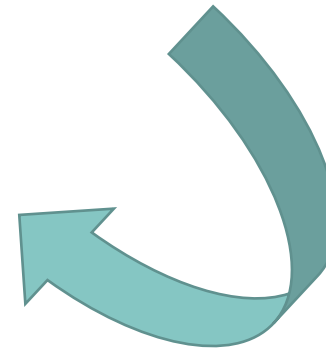


Identification of secondary metabolism gene clusters (or enzymes)



- Are they new genes?
- Can they produce new compounds?
- Where are they located?
- Are they silent genes?
- Could be cultivable the owners?
- Can be induced by culture?
- Can be expressed by external hosts?

**To design innovative drug discovery strategies using marine biotechnology**



# Marine Biotechnology (as genome mining & culture)

## EU initiatives



Marine Metagenomics for new Biotechnological applications

KBBE-2008-32-07  
10 Partners, 3M€



Biodiversity. Bioinformatics. Biotechnology.

Marine Microorganisms:  
Biodiversity, Bioinformatics,  
Biotechnology

OCEAN.2011-2  
32 Partners, 9M€



Marine Microorganisms:  
Cultivation Methods for Improving their  
Biotechnology Applications.

KBBE-2012-3,2-02  
24 Partners, 9M€



Marine Bacterial Polyketides  
Supply by Biotechnology

INNPACTO 2011-2015  
4 Partners, 3M€



Industrial Application of  
Marine Enzymes

H2020 BG-02-2015-2019  
23 Partners, 6M€

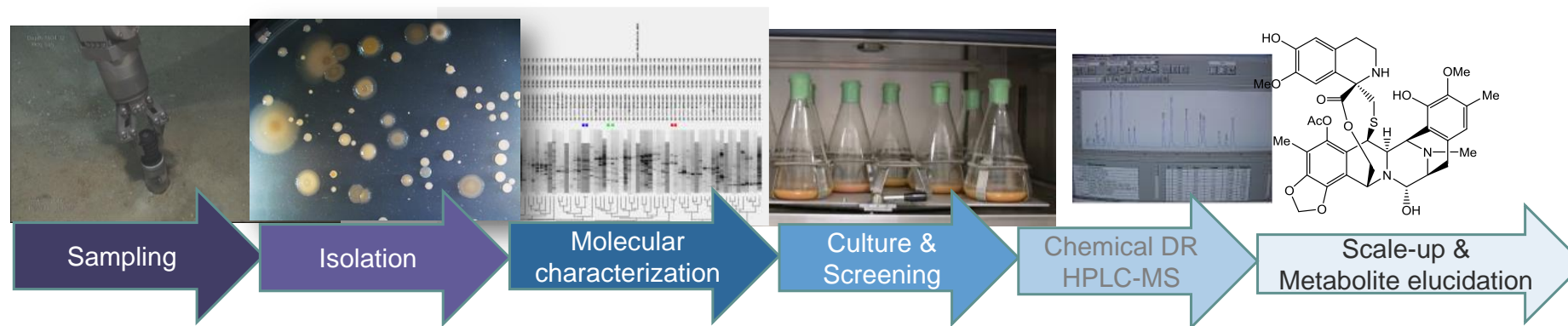
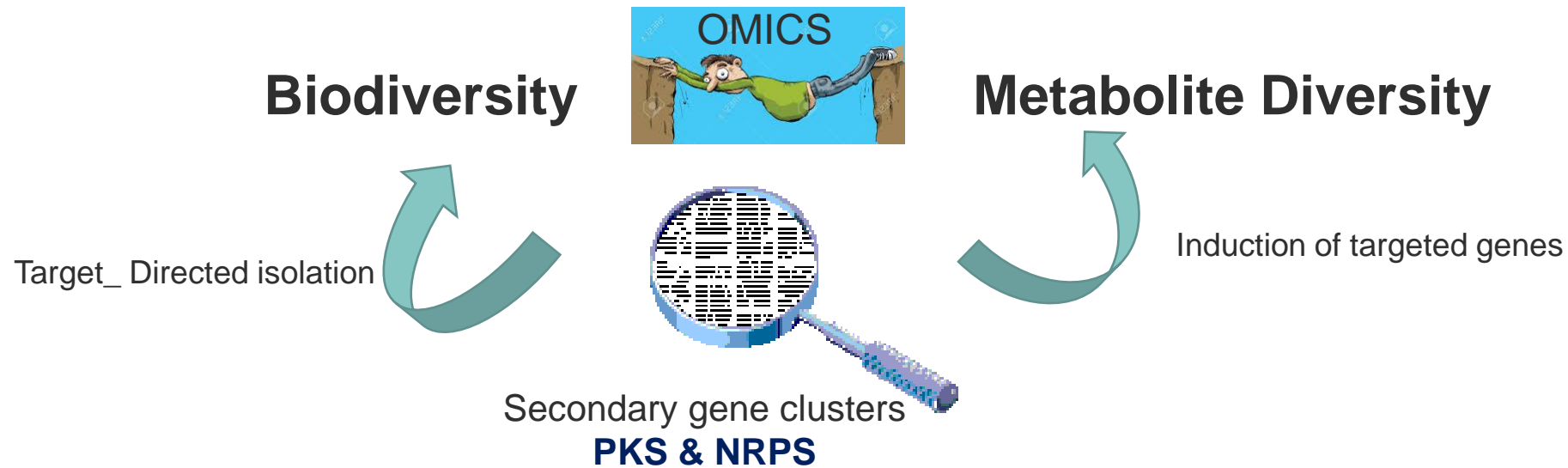


Awakening silent PKS/NRPS gene  
clusters in marine bacteria

RETOs program 2016-2020  
3 Partners, 3M€

# Marine Bacteria Drug Discovery

## Summary



# Conclusion



*“Marine Biotechnology can unlock the pharmaceutical potential of marine origin materials leading to new treatment options“*

(in Marine biotechnology Strategic research and Innovation Roadmap. Sep, 2016)

